

MINUTES OF THE BOARD OF DIRECTORS OF THE MENTOR HARBOR YACHTING CLUB

SEPTEMBER 2022

The meeting was called to order September 8, 2022 at 18:13 hours by Commodore Pettrey.

Commodore: Mike Pettrey
Vice Commodore / Treasurer: Ken Balogh
Rear Commodore: Jon Duer

Past Commodores: Duke Allyn, Chuck Stephenson

Directors: Gretchen Kubicek, Dave Scarnati, Tom Holleran, Brian Keck,

General Manager: Steve Goczo Secretary: Jim Pruce

Motion to waive reading and approve prior meeting minutes by Scarnati/ 2nd Balogh - Motion carried

General Manager's Report - Steve Goczo

- Tasks from last meeting
 - Check scanner ordered
 - Jonas software pricing Steve to confirm pricing (initial and ongoing); all-in cost estimated to be \$20,000-\$25,000 with necessary hardware upgrades
 - Universal Oil terms willing to go to 20-day terms immediately; willing to go to 30-day terms after one year; would supply just diesel if current vendor would allow; two-day lead time; agreed to revisit fuel supplier(s) in early 2023
- Staffing
 - Sous Chef Was out for two weeks; may need to consider a replacement
 - Gas dock Working on a plan for third shift coverage
 - o Receptionist Looking for a more permanent solution after recent turnover
 - Recruiting for part-time weekend help
- Miscellaneous
 - New menu Delay due to some unforeseen staffing issues; Steve to email membership regarding standard operating procedures for new menu creation
 - Credit card payments for reciprocity Recommendation to accept credit card only for reciprocal guests (Steve to draft letter notifying other clubs)

Motion to approve by Duer/2nd Stephenson – Motion carried

- o Renew Shoreby reciprocity agreement
- Busy calendar through October
- Dishwasher install Scheduled to begin 11/6; floor installer needs 7 days; agreed to push for January 2023 installation to limit disruption to the restaurant/membership

Treasurer's Report - Ken Balogh

- Long-term Planning: Ken to organize budget prioritization meeting to revisit 5-year plan
- Financial Statements: Although revenues are higher, expressed concern about elevated expense levels due to persistent inflation
- Accounts Receivable: Steve to pursue aged receivables of 2 months and older

Membership Report - Dave Scarnati

- Member count report
 - o 236 members
 - Full-member equivalent = 165 members
- Membership updates
 - Membership Changes
 - Mahdi Aluzri (Social to Yachtsman Membership)
 - Tim Gingerich (Social 2022 Resignation)
 - Steve Carter (Social 2021 Resignation
 - Kenneth Hughes (Full Membership) electronic vote after background check was completed
 - Lori Langan (Yachtsman to Surviving Spouse) electronic vote

Motion to approve membership changes by Pettrey/2nd Keck – Motion carried

- East Beach
 - Special East Beach Discount (25%) recently approved to help market the East Beach to new and existing members
- Surviving Spouse Membership Class
 - Grandfather in any surviving spouses as of 9/8/2022
 - o >20-year members = \$95/month
 - <20-year members = 3-years @ \$95/month and then must reclassify to another membership class</p>
 - No monthly spending minimum would apply to any periods at the \$95/month rate (i.e. indefinitely for >20years and 36 months for <20-years)

Motion to approve by Scarnati/2nd Balogh – Motion carried

House Report - Steve Goczo

- Bathroom repairs: Completed by Joe Fontana and Ken Balogh (approximate cost savings of \$5,000)
- Reception: Too many calls and visitors are being missed; discussed possibility of adjusting hours from 10:00 a.m. to 6:00 p.m.
- Pool inspection: Final inspection went well; some tiles still need to be repaired/replaced in the process of getting additional quotes for tile work and 2023 contract to maintain and clean; existing quote is \$15,000 to repair
- East Beach: Quote for sides for pavilion came in at approximately \$10,000
- Roof: Quote to remove, repair membrane, and replace tile; discussed obtaining quote for composite roofing for comparison purposes (Steve to call Catawba seeking a quote from the same vendor for full synthetic roof); discussed time-sensitive nature of repairs
- Food and Beverage: Survey is being developed to go out to all members regarding food and beverage, pool, condition of the club, etc.
- Process Manual: Cecilia Duer created an extensive process manual; agreed to distribute to the board for review

Harbor Report - Gretchen Kubicek

- Harbor projects
 - A Dock wall repairs have been completed
 - East Channel Sheet Piling Wall (F Dock) Wall is failing and other docks on East Beach are at risk;
 recommended purchasing design services in the amount of \$25,000 from KS Associates Engineering and Surveying, Inc. for design and permitting of sheet piling wall adjacent to D-Wall

Motion to approve by Stephenson/2nd Allyn – Motion carried (Duer "no" vote)

- Erosion on East Channel Harbor Committee previously approved repairs not to exceed \$2,000
- Surge protection for EW and E Still waiting on pricing
- Work list
 - Steve to send list of harbor fees and charges
- Docks/Storage
 - o Agreed to research installing lifts in dead space across from bar
 - Charges for 2nd dock full pay beginning in 2023
- Other
 - o Request to send reminder of channel protocol to membership

Flash Report

 Tom Holleran and Steve have been working on a weekly flash report to keep the board more informed throughout the month

Junior Activities Report

- None

Rear Commodore's Report - Jon Duer

- None

Vice Commodore's Report - Ken Balogh

- None

Commodore's Report - Mike Pettrey

- None

Meeting adjourned 21:50.

Respectfully Submitted, Jim Pruce Secretary